

ARTICULATION AGREEMENT No. 9

This Articulation Agreement No. 9 (“**ART**”) is entered into, as of January 1, 2020 (“**Effective Date**”), between American Public University System, Inc. (“**APUS**”) and Blue Ridge Community & Technical College (“**Institution**”) (individually a “**Party**” and collectively the “**Parties**”) to facilitate and define the terms of the transfer of Institution students who graduate with an Associate of Science degree in Business Administration at Institution to the Bachelor of Arts degree in Business at APUS. This ART is incorporated by reference into the Education Partnership Agreement entered into, as of November 1, 2019, between the Parties (“**EPA**”) (collectively with any other articulation agreements entered into between the Parties, the “**Agreement**”).

Institution and APUS agree to offer articulated programs through which students from Institution, pursuant to the terms of the Agreement, may transfer eligible credits earned for the Associate of Science degree in Business Administration at Institution toward the Bachelor of Arts degree in Business at APUS. In consideration of the promises and covenants herein, the parties agree as follows:

1. Students in and graduates of the Associate of Science degree in Business Administration at Institution that apply to APUS and satisfy all APUS admission requirements may be admitted to APUS (“**APUS Students**”). APUS Students will receive transfer credit for those specific Institution courses (each a “**Course**”) as set forth in the Course Crosswalk transfer table, attached hereto as Appendix A.
2. The number of credits transferred may not exceed 90 credit hours, which contribute to the fulfillment of credit hours required for Bachelor of Arts degree in Business completion at APUS.
3. An Institution student must earn a grade of “C” (2.0 on a 4.0 scale) or better in each Institution course for which the student desires transfer credits from APUS.
4. The maximum number of credits that will be accepted by APUS toward degree requirements from non-direct classroom instruction (including CLEP, AP, and other nationally recognized standardized examination scores) is based on annually published national scores with recommended credits. Credit awarded for prior learning assessments (“**PLA**”) is not recognized by APUS without verification through the APUS PLA process.
5. As the Parties may mutually agree, students at Institution may begin taking courses in the Bachelor of Arts degree in Business program at APUS while they are completing their Associate of Science degree in Business Administration degree at Institution.
6. APUS will consider for financial assistance those students who complete the Associate of Science degree in Business Administration at Institution in accordance with then-applicable regulatory requirements and APUS policies.
7. The Parties will review Appendix A at least annually and either Party may notify the other Party at any time of necessary changes thereto. The Parties will work together to modify Appendix A accordingly, which modified table shall be incorporated herein and applied by the Parties.
8. This ART is effective as of the Effective Date identified above and will continue for three (3) years thereafter (the “**Term**”), and it shall renew automatically unless terminated earlier pursuant to this Section 8. Either Party may terminate this ART upon providing sixty (60) days written notice. Termination of this ART will not affect any APUS Student then currently enrolled in the Associate of Science degree in Business Administration program at Institution that is taking courses at APUS or has been accepted into the Bachelor of Arts degree in Business program at APUS. Notwithstanding anything herein to contrary, this ART shall terminate upon termination or expiration of the EPA.

IN WITNESS WHEREOF, the Parties have caused this ART to be signed by their authorized representatives on the date and year first written above.

Dr. Wallace E. Boston

President

American Public University System, Inc.

Dr. Peter G. Checkovich

President

Blue Ridge Community & Technical College

Appendix A

Course Crosswalk Transfer Table To Articulation Agreement No. 9

Blue Ridge Community and Technical College (BRCTC) AS Business Administration 2019/2020 Catalog		American Public University System (APUS) B.A. Business April 2019	
Course #and Title	Credits	Course #and Title	Credits
		General Education Requirements Fulfilled	27 of 30
		Communication: Writing, Oral, and Multimedia (COMM)	9
ENGL 101 Written English (ENGL110)	†	COMM120: Information and Digital Literacy - Fulfilled by Gen Ed Block†	3
	3	ENGL110: Making Writing Relevant	3
		ENGL225: Business Writing (Required)	0 of 3
BRCTC ART/ENGL/MUSC Option	3	Arts and Humanities (ARHU)	6
COMM 202 Fundamentals of Speech (COMM200)	3	APUS General Education ARHU Course Choice	3
		APUS General Education ARHU Course Choice	3
		Civics, Political & Social Sciences (SSPS)	6
ECON 206 Principles of Microeconomics (ECON201)	3	ECON201: Microeconomics for Business or ECON202: Macroeconomics for Business (Required)	3
BRCTC PSYC/PSYC/SOCI Option	3	APUS General Education SSPS Course Choice	3
		History (HIST)	3
BRCTC HIST Option	3	APUS General Education HIST Course Choice	3
		Mathematics and Applied Reasoning (MAAR)	3
BRCTC MATH Option* (APUS recommends MATH 105 or MATH 108) (MATH110)	3	MATH110: College Algebra (Required)	3
		Natural Sciences (NASC)	3
BRCTC BIOL/PHYS Options	3	APUS General Education NASC Course Choice	3
		Elective Requirements Fulfilled	26 of 60
BRCTC BUSN Option* (APUS recommends BUSN 175) (HRMT200)	3	Students must select 18 semester hours of general elective credit from courses provided in the School of Business with the following courses prefixes: ACCT, ANLY, BUSN, DEFM, ECON, ENTR, FINC, HOSP, HRMT, MGMT, MKTG, RLMT, RTMG, and TLMT. The remaining electives may be selected from any courses that have not been used to fulfill major requirements.	9
BUSN 201 Principles of Management (MGMT310)	3		
ECON 205 Principles of Macroeconomics (ECON102/ECON202)	3		
BRCTC ENGL/HIST Option*	3	Credit used to fulfill General Education requirements†	3
BRCTC BIOL/PHYS Options - split	5	Credit applies to APUS Elective Requirements**	17
ENGL 102 Writing for the Arts & Hum (ENGL102/ENGL200)	3		
COMM 205 Professional Communications (ENGL220)	3		
MATH 114 Elem Probability & Statistics (MATH120)	3		
LGST 212 Business Law	3		
		Major Requirements Fulfilled	9 of 27
BRCTC ACCT/BUSN/ECON Option* (APUS recommends BUSN 101) (BUSN100)	3	MGMT101: Principles of Supervision	0 of 3
	3	BUSN100: Basics of Business	3
ACCT 201 Principles of Accounting I (ACCT105)	3	ACCT105: Accounting for Non Accounting Majors	3
BUSN 231 Marketing (MKTG201)	3	BUSN235: Personal Finance	0 of 3
		MKTG201: Fundamentals of Marketing	3
		MATH302: Statistics	0 of 3
		BUSN311: Law and Ethics in the Business Environment	0 of 3
		FINC300: Foundations of Financial Management	0 of 3
		BUSN410: Critical Thinking Strategies for Business Decisions	0 of 3
		Final Program Requirement Fulfilled	0 of 3
		BUSN499: Senior Seminar in Business Administration (to be taken as the last course before graduation) ***	0 of 3
Total Credit Applied Towards APUS Degree	62	Total Program Requirements Fulfilled	62 of 120
*Credit variances in academic placement and credit award can occur based on student course selections and APUS' program requirements. †Per APUS' General Education Block policy, the student's APUS General Education requirements (excluding Required) will be fulfilled on the merit of a conferred Associate of Arts or Associate of Science degree. As the amount of transfer credit may not exceed the sum of transferrable credit the student earned, the amount of transfer credit applicable to the Electives will be reduced by the sum of General Education Block credit awarded.		Note: In order to transfer courses to APUS, the student must earn a grade of "C" or better. **Any transferable course not counted toward General Education or Major requirements may be taken. Please note, courses such as developmental, practicum, internships, clinical, and vocational courses are not transferable. ***Prerequisite: Senior Standing and completion of all major courses prior to enrollment. Not eligible for transfer credit.	