

ARTICULATION AGREEMENT No. 11

This Articulation Agreement No. 11 (“**ART**”) is entered into, as of January 1, 2020 (“**Effective Date**”), between American Public University System, Inc. (“**APUS**”) and Blue Ridge Community & Technical College (“**Institution**”) (individually a “**Party**” and collectively the “**Parties**”) to facilitate and define the terms of the transfer of Institution students who graduate with an Associate of Applied Science degree in Accounting at Institution to the Bachelor of Science degree in Accounting at APUS. This ART is incorporated by reference into the Education Partnership Agreement entered into, as of November 1, 2019, between the Parties (“**EPA**”) (collectively with any other articulation agreements entered into between the Parties, the “**Agreement**”).

Institution and APUS agree to offer articulated programs through which students from Institution, pursuant to the terms of the Agreement, may transfer eligible credits earned for the Associate of Applied Science degree in Accounting at Institution toward the Bachelor of Science degree in Accounting at APUS. In consideration of the promises and covenants herein, the parties agree as follows:

1. Students in and graduates of the Associate of Applied Science degree in Accounting at Institution that apply to APUS and satisfy all APUS admission requirements may be admitted to APUS (“**APUS Students**”). APUS Students will receive transfer credit for those specific Institution courses (each a “**Course**”) as set forth in the Course Crosswalk transfer table, attached hereto as Appendix A.
2. The number of credits transferred may not exceed 90 credit hours, which contribute to the fulfillment of credit hours required for Bachelor of Science degree in Accounting completion at APUS.
3. An Institution student must earn a grade of “C” (2.0 on a 4.0 scale) or better in each Institution course for which the student desires transfer credits from APUS.
4. The maximum number of credits that will be accepted by APUS toward degree requirements from non-direct classroom instruction (including CLEP, AP, and other nationally recognized standardized examination scores) is based on annually published national scores with recommended credits. Credit awarded for prior learning assessments (“**PLA**”) is not recognized by APUS without verification through the APUS PLA process.
5. As the Parties may mutually agree, students at Institution may begin taking courses in the Bachelor of Science degree in Accounting program at APUS while they are completing their Associate of Applied Science degree in Accounting at Institution.
6. APUS will consider for financial assistance those students who complete the Associate of Applied Science degree in Accounting at Institution in accordance with then-applicable regulatory requirements and APUS policies.
7. The Parties will review Appendix A at least annually and either Party may notify the other Party at any time of necessary changes thereto. The Parties will work together to modify Appendix A accordingly, which modified table shall be incorporated herein and applied by the Parties.
8. This ART is effective as of the Effective Date identified above and will continue for three (3) years thereafter (the “**Term**”), and it shall renew automatically unless terminated earlier pursuant to this Section 8. Either Party may terminate this ART upon providing sixty (60) days written notice. Termination of this ART will not affect any APUS Student then currently enrolled in the Associate of Applied Science degree in Accounting program at Institution that is taking courses at APUS or has been accepted into the Bachelor of Science degree in Accounting program at APUS. Notwithstanding anything herein to contrary, this ART shall terminate upon termination or expiration of the EPA.

IN WITNESS WHEREOF, the Parties have caused this ART to be signed by their authorized representatives on the date and year first written above.

Dr. Wallace E. Boston

President

American Public University System, Inc.

Dr. Peter G. Checkovich

President

Blue Ridge Community & Technical College

Appendix A

Course Crosswalk Transfer Table To Articulation Agreement No. 11

Blue Ridge Community & Technical College A.A.S. Accounting-Professional Acct Track Catalog Year 2019-2020		American Public University System (APUS) B.S. Accounting April 2019	
Course # and Title	Credits	Course # and Title	Credits
		General Education Requirements Fulfilled	30 of 30
		Communication: Writing, Oral, and Multimedia (COMM)	9
CAS 111 - Information Literacy (COMM120)	3	COMM120: Information and Digital Literacy (Required)	3
ENGL 101 - Written English (ENGL110)	3	ENGL110: Making Writing Relevant (Required)	3
ENGL 102 - Writing for the Arts & Hum (ENGL102/200)	3	APUS General Education COMM Course Choice	3
		Arts and Humanities (ARHU)	6
BRCTC Gen Ed Option* MUSC 111 (MUSI200) or ART 103 (ARTH200)	3	APUS General Education ARHU Course Choice	3
COMM 202 - Fundamentals of Speech (COMM200)	3	APUS General Education ARHU Course Choice	3
		Civics, Political & Social Sciences (SSPS)	6
ECON 205 - Principles of Macroeconomics (ECON202)	3	ECON201 Microeconomics for Business or ECON202 Macroeconomics for Business (Required)	3
BRCTC Gen Ed Option* PSYC 203 (PSYC101) or SOCI 203 (SOCI111)	3	APUS General Education SSPS Course Choice	3
		History (HIST)	3
BRCTC Gen Ed Option* HIST 101 (HIST111) or HIST 102 (HIST112)	3	APUS General Education HIST Course Choice	3
		Mathematics and Applied Reasoning (MAAR)	3
BRCTC Gen Ed Option* (APUS recommends MATH 105 Algebra) (MATH110)	3	MATH110: College Algebra (Required)	3
		Natural Sciences (NASC)	3
BRCTC SC Option*	3	APUS General Education NASC Course Choice	3
		Elective Requirements Fulfilled	18 of 18
LGST 212 - Business Law	3	Credit applies to APUS Elective Requirements**	18
ACCT 150 - Intro to Accounting Profession	1		
BRCTC SC Option* - split	5		
ECON 206 - Principles of Microeconomics (ECON101/201)	3		
BRCTC Professional Accounting Track Option*	3		
GSPE 210 - Fitness for Life	3		
		Major Requirements Fulfilled	6 of 42
ACCT 201 - Principles of Accounting I (ACCT100)	3	MATH111: College Trigonometry	0 of 3
	ACCT 202 - Principles of Accounting II (ACCT101)	3	MATH225: Calculus
		ACCT100: Accounting I (Prereq: MATH110)	3
		ACCT101: Accounting II (Prereq: ACCT100)	3
		ITCC111: Basic Productivity Applications	0 of 3
		ITCC112: Advanced Productivity Applications	0 of 3
		MKTG201: Fundamentals of Marketing	0 of 3
		BUSN310: Business Theory	0 of 3
		BUSN311: Law and Ethics in the Business Environment	0 of 3
		BUSN312: Operations Research (Prereq: MATH110, MATH111, or MATH225)	0 of 3
		FINC400: Principles of Financial Management	0 of 3
		MATH302: Statistics (Prereqs: MATH110, MATH111, MATH225)	0 of 3
		MGMT310: Principles and Theory of Management	0 of 3
		MGMT314: Management Ethics	0 of 3
		General Concentration Requirements Fulfilled	6 of 27
ACCT 261 - Individual Taxation (ACCT420)	3	ACCT301: Intermediate Accounting I	0 of 3
		ACCT302: Intermediate Accounting II	0 of 3
		ACCT303: Intermediate Accounting III	0 of 3
		ACCT400: Auditing	0 of 3
		ACCT401: Cost Accounting	0 of 3
BRCTC Accounting Core Option* (APUS recommends ACCT 280) (ACCT305)	3	ACCT420: Individual Federal Taxes	3
		Select 3 Courses from the following:	0 of 9
		ACCT202: Introduction to Payroll	
		ACCT300: Financial Accounting	
		ACCT305: Accounting Information Systems	3
		ACCT406: Managerial/Cost-Accounting	
		ACCT415: Law for Accountants	
		ACCT410: Governmental and Nor-for-Profit-Accounting	
		Final Program Requirement Fulfilled	0 of 3
		ACCT499: Senior Seminar in Accounting (to be taken as the last course before graduation)***	0 of 3
Total Credit Applied Towards APUS Degree	60	Total Program Requirements Fulfilled	60 of 120
*Credit variances in academic placement and credit award can occur based on student course selections and APUS' program requirements.		Note: In order to transfer courses to APUS, the student must earn a grade of "C" or better. **Any transferable course not counted toward General Education or Major requirements may be taken. Please note, courses such as developmental, practicum, internships, clinical, and vocational courses are not transferable. ***Prerequisite: Senior Standing and completion of all major courses prior to enrollment. Not eligible for transfer credit.	