

Blue Ridge Community and Technical College and DeSales University

A.A.S. in Accounting to B.S. in Accounting

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (6 courses)-**

COMM 202 Fundamentals of Speech

ECON 205 Macroeconomics (EC209)

ENGL 101 Written English I (EN103)

MATH 101 or 154

PSCI 101 American Federal Government

SOCI 203 Sociology (SO109)

**Business Core (6 courses)-**

CAS 111 Information Literacy (CS105)

BUSN 210 Marketing Concepts (MK201)

BUSN 212 Business Law (AB272)

CAS 213 Excel Complete

BUSN 218 Principles of Management (MG201)

ECON 206 Microeconomics (EC210)

**Accounting Requirements (6 courses)-**

ACCT 201 Principles of Accounting I

ACCT 202 Principles of Accounting II (AB217)

ACCT 230 Intermediate Accounting I (AB301)

ACCT 231 Intermediate Accounting II (AB302)

ACCT 250 Managerial Accounting (AB219)

ACCT 290 or ACCT 280

**Required Electives (2 courses) -**

Select any two from BUSN 200, HIST 101, ENGL 102, CAS 210, and CAS 211

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (6 courses)-**

MG211 Quantitative Business Analysis

FN331 Financial Management

AB322 Federal Income Taxation

AB452 Strategic Cost Management

AB453 Auditing

AB Elective

**Electives (5-10 courses)**

Select any five to ten elective courses

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

For more information contact:

[www.desales.edu/ACCESS](http://www.desales.edu/ACCESS)

or email: Michael.Yergey@desales.edu

Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (General Business Track) to B.A. in Business Administration  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (9 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG310 New Ventures

MG340 International Business

MG452 Business Policy Formation

MK215 Sales and Sales Management

**Electives (2-7 courses)**

Select any two to seven elective courses

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University

A.A.S. in Business (General Business Track) to B.S. in Finance

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (BN103) *OR*

ENGL 110 Technical Writing (BN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (11 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

FN220 Money and Banking

FN336 Financial Markets & Institutions

FN361 Investments & Portfolio Management

FN452 Senior Seminar

Select any two FN electives

**Electives (0-5 courses)**

Select any zero to five elective courses

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (General Business Track) to B.A. in Human Resource Management  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (11 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG305 Human Resource Management

MG400 Organizational Behavior

HR315 Strategic Compensation & Benefits

HR320 Employment Law

HR452 Capstone: Real World Scenarios

Select any HR elective

**Electives (0-5 courses)**

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (General Business Track) to B.A. in International Business  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (10 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

AB375 Legal Environment of International Trade

MG340 International Business

FN352 Multinational Financial Management

MK340 International Marketing

IB451 Senior Seminar

**Electives (1-6 courses)**

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (General Business Track) to B.A. in Management  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (8 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG325 Operations Management

MG340 International Business

MG452 Business Policy Formation

**Electives (3-8 courses)**

Select any three to eight elective courses

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University

A.A.S. in Business (General Business Track) to B.S. in Marketing

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**General Business Track (6 courses)-**

ECON 205 Macroeconomics (EC209)

ECON 206 Microeconomics (EC210)

BUSN 218 Principles of Management (MG201)

Select three electives in BUSN, CAS, ECON, ENTR, ENGL, IT, MDIA, CGEN 100, CGEN 120, PSCI 101, PSYC 203, SOCI 203, WORK 299, CLAN, FREN, or SPAN

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (10 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MK220 Consumer Behavior

MK340 International Marketing

MK410 Marketing Research

MK452 Marketing Planning & Strategy

MK Elective

**Electives (1-6 courses)**

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Management Track) to B.A. in Business Administration  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select three restricted business electives

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (11 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

EC209 Macroeconomics

EC210 Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG310 New Ventures

MG340 International Business

MG452 Business Policy Formation

MK215 Sales and Sales Management

**Electives (0-5 courses)**

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University

A.A.S. in Business (Management Track) to B.S. in Finance

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select three restricted business electives

**Electives (Optional, 0-3 courses)-**

Select up to 3 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (13 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 Financial Accounting

AB219 Managerial Accounting

EC209 & EC210 Macro/Microeconomics

FN331 Financial Management

FN220 Money and Banking

FN336 Financial Markets & Institutions

FN361 Investments & Portfolio Management

FN452 Senior Seminar

Select any two FN electives

**Electives (0-3 courses)**

Total Courses at Blue Ridge: 20-23

Total Courses at DeSales: 17-20

Total Courses for Degree: 40

For more information contact:

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Management Track) to B.A. in Human Resource Management  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select any three restricted business electives

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (11 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

EC209 Macroeconomics

EC210 Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

HR315 Strategic Compensation & Benefits

HR320 Employment Law

HR452 Capstone: Real World Scenarios

Select any HR elective

**Electives (0-5 courses)**

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Management Track) to B.A. in International Business  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select any three restricted business electives

**Electives (Optional, 0-4 courses)-**

Select up to 4 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (12 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

AB217 & AB219 Financial & Managerial Accounting

EC209 & EC210 Macro/Microeconomics

FN331 Financial Management

AB375 Legal Environment of International Trade

MG340 International Business

FN352 Multinational Financial Management

MK340 International Marketing

IB451 Senior Seminar

**Electives (0-4 courses)**

Total Courses at Blue Ridge: 20-24

Total Courses at DeSales: 16-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Management Track) to B.A. in Management  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select any three restricted business electives

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (10 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

EC209 & EC210 Macro/Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG325 Operations Management

MG340 International Business

MG452 Business Policy Formation

**Electives (1-6 courses)**

Select any one to six elective courses

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University

A.A.S. in Business (Management Track) to B.S. in Marketing

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Management Track (6 courses)-**

BUSN 190 Human Resource Management (MG305)

BUSN 218 Principles of Management (MG201)

BUSN 191 Organizational Behavior (MG400)

Select any three restricted business electives

**Electives (Optional, 0-4 courses)-**

Select up to 4 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (12 courses)-**

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

EC209 Macroeconomics

EC210 Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MK220 Consumer Behavior

MK340 International Marketing

MK410 Marketing Research

MK452 Marketing Planning & Strategy

MK Elective

**Electives (0-4 courses)**

Total Courses at Blue Ridge: 20-24

Total Courses at DeSales: 16-20

Total Courses for Degree: 40

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Office Administration Track) to B.A. in Business Administration  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select three restricted business electives

**Electives (Optional, 0-4 courses)-**

Select up to 4 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (12 courses)-**

MG201 Principles of Management

MG211 Quantitative Business Analysis

MK201 Principles of Marketing

EC209 & EC210 Macro/Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG310 New Ventures

MG340 International Business

MG452 Business Policy Formation

MK215 Sales and Sales Management

**Electives (0-4 courses)**

**Total Courses at Blue Ridge: 20-24**

**Total Courses at DeSales: 16-20**

**Total Courses for Degree: 40**

For more information contact:

[www.desales.edu/ACCESS](http://www.desales.edu/ACCESS)

or email: Michael.Yergey@desales.edu

Blue Ridge Community and Technical College and DeSales University

A.A.S. in Business (Office Administration Track) to B.S. in Finance

(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) **OR**

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership **OR**

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select three restricted business electives

**Electives (Optional, 0-2 courses)-**

Select up to 2 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (14 courses)-**

MG211 Quantitative Business Analysis

MG201 Principles of Management

MK201 Principles of Marketing

AB217 & AB219 Financial & Managerial Accounting

EC209 & EC210 Macro/Microeconomics

FN331 Financial Management

FN220 Money and Banking

FN336 Financial Markets & Institutions

FN361 Investments & Portfolio Management

FN452 Senior Seminar

Select any two FN electives

**Electives (0-2 courses)**

**Total Courses at Blue Ridge: 20-22**

**Total Courses at DeSales: 18-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Office Administration Track) to B.A. in Human Resource  
Management

(40 courses required)

**Courses to Take at Blue Ridge (DeSales  
equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select any three restricted business electives

**Electives (Optional, 0-2 courses)-**

Select up to 2 additional courses as DeSales will  
accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the  
Workplace

**Major (14 courses)-**

MG211 Quantitative Business Analysis

MG201 Principles of Management

MK201 Principles of Marketing

EC209 & EC210 Macro/Microeconomics

AB217 & AB219 Financial/Managerial  
Accounting

FN331 Financial Management

MG305 Human Resource Management

MG400 Organizational Behavior

HR315 Strategic Compensation & Benefits

HR320 Employment Law

HR452 Capstone: Real World Scenarios

Select any HR elective

**Electives (0-2 courses)**

**Total Courses at Blue Ridge: 20-22**

**Total Courses at DeSales: 18-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Office Administration Track) to B.A. in International Business  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select any three restricted business electives

**Electives (Optional, 0-3 courses)-**

Select up to 3 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (13 courses)-**

MG211 Quantitative Business Analysis

MK201 & MG201 Principles of Marketing & Management

AB217 & AB219 Financial & Managerial Accounting

EC209 & EC210 Macro/Microeconomics

FN331 Financial Management

AB375 Legal Environment of International Trade

MG340 International Business

FN352 Multinational Financial Management

MK340 International Marketing

IB451 Senior Seminar

**Electives (0-3 courses)**

**Total Courses at Blue Ridge: 20-23**

**Total Courses at DeSales: 17-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Office Administration Track) to B.A. in Management  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership OR

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select any three restricted business electives

**Electives (Optional, 0-4 courses)-**

Select up to 4 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (12 courses)-**

MG211 Quantitative Business Analysis

MG201 Principles of Management

MK201 Principles of Marketing

EC209 & EC210 Macro/Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MG325 Operations Management

MG340 International Business

MG400 Organizational Behavior

MG452 Business Policy Formation

**Electives (0-4 courses)**

**Total Courses at Blue Ridge: 20-24**

**Total Courses at DeSales: 16-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Business (Office Administration Track) to B.S. in Marketing  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

BUSN 105 Business Communications (MG233)

BUSN 180 Personal Finance

BUSN 200 Business Ethics

CAS 111 Information Literacy (CS105)

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

**Business Core (7 courses)-**

BUSN 101 Introduction to Business (MG100)

BUSN 103 Accounting I

BUSN 170 Consumer Service Management

BUSN 212 Business Law (AB272)

BUSN 230 Business Etiquette & Image

BUSN 275 Management & Leadership *OR*

BUSN 276 Teamwork & Managing Teams

BUSN 292 or BUSN 294

**Office Administration Track (6 courses)-**

CAS 205 Computerized Accounting

CAS 211 Word Complete

CAS 230 Office Administration

Select any three restricted business electives

**Electives (Optional, 0-3 courses)-**

Select up to 3 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar, MG475 Ethics in the Workplace

**Major (13 courses)-**

MG211 Quantitative Business Analysis

MK201 & MG201 Principles of Marketing & Management

EC209 & EC210 Macro/Microeconomics

AB217 Financial Accounting

AB219 Managerial Accounting

FN331 Financial Management

MK220 Consumer Behavior

MK340 International Marketing

MK410 Marketing Research

MK452 Marketing Planning & Strategy

MK Elective

**Electives (0-3 courses)**

**Total Courses at Blue Ridge: 20-23**

**Total Courses at DeSales: 17-20**

**Total Courses for Degree: 40**

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Criminal Justice (Forensic Science Track) to B.A. in Criminal Justice  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

CAS 111 Information Literacy (CS105)

CGEN 100 First Year Experience

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

PSYC 203 Introduction to Psychology (PS109)

SOCI 203 General Sociology (SO109)

**Criminal Core (5 courses)-**

CJST 200 Introduction to Criminal Justice (CJ109)

CJST 210 Introduction to Forensic Science

CJST 220 Criminal Investigation

LGST 200 Legal Ethics

CJST 292 Criminal Justice Internship

**Forensic Science Track (8 courses)-**

CAHS 100 The Human Body

CAHS 101 General Biology w/Lab

CAHS 125 Introduction to College Chemistry

CAHS 190 Introduction to Computer Forensics

CJST 280 Crime Science Investigation I

EMSP 100 First Responder

MDIA 121 Introduction to Digital Photography

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar

**Major (11 courses)-**

SO203 Social Problems

CJ160 Criminal Law

CJ250 Criminology

CJ260 Law Enforcement

CJ280 Corrections

CJ350 Research Methods

CJ365 Criminal Procedure

CJ453 Senior Seminar

Select three controlled electives

**Electives (0-5 courses)**

Select any zero to five elective courses

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

For more information contact:

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Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Criminal Justice (Homeland Security Track) to B.A. in Criminal Justice  
(40 courses required)

**Courses to Take at Blue Ridge (DeSales equivalencies in parentheses):**

**General Education Core (7 courses)-**

CAS 111 Information Literacy (CS105)

CGEN 100 First Year Experience

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

PSYC 203 Introduction to Psychology (PS109)

SOCI 203 General Sociology (SO109)

**Criminal Core (5 courses)-**

CJST 200 Introduction to Criminal Justice (CJ109)

CJST 210 Introduction to Forensic Science

CJST 220 Criminal Investigation

LGST 200 Legal Ethics

CJST 292 Criminal Justice Internship

**Homeland Security Track (8 courses)-**

CJST 215 Introduction to Homeland Security

CJST 225 Terrorism (CJ374)

CJST 232 Immigration Law

CJST 245 Bioterrorism & Weapons of Mass Destruction

EMSP 100 First Responder

EMSP 101 Introduction to EMS

Select two free electives

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar

**Major (8 courses)-**

SO203 Social Problems

CJ160 Criminal Law

CJ250 Criminology

CJ260 Law Enforcement

CJ280 Corrections

CJ350 Research Methods

CJ365 Criminal Procedure

CJ453 Senior Seminar

**Electives (3-8 courses)**

Select any three to eight elective courses

**Total Courses at Blue Ridge: 20-25**

**Total Courses at DeSales: 15-20**

**Total Courses for Degree: 40**

For more information contact:

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or email: Michael.Yergey@desales.edu

Blue Ridge Community and Technical College and DeSales University  
A.A.S. in Criminal Justice (Law Enforcement & Corrections Track) to B.A. in Criminal  
Justice

(40 courses required)

**Courses to Take at Blue Ridge (DeSales  
equivalencies in parentheses):**

**General Education Core (7 courses)-**

CAS 111 Information Literacy (CS105)

CGEN 100 First Year Experience

COMM 202 Fundamentals of Speech

ENGL 101 Written English I (EN103) *OR*

ENGL 110 Technical Writing (EN103)

MATH 100, 105, or 154

PSYC 203 Introduction to Psychology (PS109)

SOCI 203 General Sociology (SO109)

**Criminal Core (5 courses)-**

CJST 200 Introduction to Criminal Justice (CJ109)

CJST 210 Introduction to Forensic Science

CJST 220 Criminal Investigation

LGST 200 Legal Ethics

CJST 292 Criminal Justice Internship

**Law Enforcement & Corrections Track (8  
courses)-**

CJST 240 Police Organization & Mgmt (CJ260)

CJST 250 Juvenile Justice System

CJST 260 The Correctional System (CJ280)

LGST 230 Criminal Law & Procedure (CJ160)

Select two CJST electives

Select two free electives

**Electives (Optional, 0-5 courses)-**

Select up to 5 additional courses as DeSales will  
accept up to 25 total transfer courses

**Courses to Take at DeSales:**

**General Education (4 courses) -**

Humanity 3, Art or Music History

Humanity 4, Great Works of Literature

Intermediate Theology

Values Seminar

**Major (7 courses)-**

SO203 Social Problems

CJ250 Criminology

CJ350 Research Methods

CJ365 Criminal Procedure

CJ453 Senior Seminar

Select two controlled electives

**Electives (4-9 courses)**

Select any four to nine elective courses

Total Courses at Blue Ridge: 20-25

Total Courses at DeSales: 15-20

Total Courses for Degree: 40

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