



TRANSFER ARTICULATION AGREEMENT

between

Blue Ridge Community and Technical College, UNITED STATES of AMERICA

and

RENNES SCHOOL OF BUSINESS, FRANCE

for an

ASSOCIATE of SCIENCE DEGREE IN BUSINESS ADMINISTRATION

and the

INTERNATIONAL BACHELOR PROGRAM IN MANAGEMENT

The intent of this articulation agreement is to define the procedures for a transfer articulation between Rennes School of Business (hereinafter RSB) and Blue Ridge Community and Technical College (hereinafter Blue Ridge CTC). Both entities agree to mutual cooperation in establishing and maintaining articulation for their respective programs :

- 1) Associate of Science Degree in Business Administration with its campus located at 13650 Apple Harvest Drive, Martinsburg, WV, 25403, United States of America.
- 2) RSB International Bachelor Program in Management with its campus located at 2 rue Robert d'Arbrissel, 35065, Rennes, France

The agreement is intended for students having completed an Associate of Science Degree in Business Administration, who wish to transfer to RSB and obtain a RSB International Bachelor Programme in Management Degree.

Firm arrangements between departments and institutions provide the opportunity for these students to obtain a complete bachelor's degree through program to program agreement, at the outset of their Community College education.

Rennes School of Business agrees to accept all Business and Major education credits. General Education credits will also be accepted (see Appendix A).

- 1) Students who have completed an Associate of Science Degree in Business Administration at Blue Ridge CTC may transfer to Rennes School of Business's International Bachelor Program in Management with senior standing provided that the student has completed all Business courses identified in Appendix A, with a cumulative GPA of 2.00 or higher.
- 2) If RSB considers that a candidate lacks certain fundamentals in Business, a « Business & Management Preparation Course » will be offered online before the start of the semester. This programme will help students acquire the understanding of concepts in the following five key areas of Business & Management : Marketing – Strategy & Innovation – Finance &

Accounting – Supply Chain Management - Organizational Behaviour & Human Resource Management. The invoice will be adapted to the number of modules required.

- 3) Students who earn an Associate of Science Degree in Business Administration at Blue Ridge CTC are guaranteed admission to the last and final year of the International Bachelor Programme in Management conditional upon meeting the prerequisites of the minimum requirements for admission.
- 4) After completing the International Bachelor Program in Management, students may be admitted to one of the Master Programmes in Management/Business offered at Rennes School of Business in only one year, should they wish to pursue their studies (2+2).
- 5) Blue Ridge CTC will inform prospective students of these 2 + 1 & 2 + 2 partnerships and will promote these on its website. Blue Ridge CTC will provide Rennes School of Business with the contact information of students interested by this opportunity.
- 6) Blue Ridge CTC and Rennes School of Business will assign a staff member to serve as a liaison to assure maintenance of communication between the two institutions. Representatives from both institutions will consult, whenever changes in policy or curricula arise, which may affect students transferring under the terms of this agreement.

This agreement will be in effect initially for three years, beginning fall 2017 with a review every year by both parties. Any revisions the parties deem necessary must be evidenced in writing and signed by the authorized officials of each institution. The agreement may be terminated by either party for due cause and after adequate notice of not less than six months if deemed necessary by either party.

Dr Jean-Michel Viola
Dean & General Director
Rennes School of Business

Peter G. Checkovich, Ed.D.
President
Blue Ridge Community and Technical College

Date: _____

Date: _____

Degree programme for which students are considered at RSB	Year of Entry at RSB	Degree program at Blue Ridge CTC	Concentration / Pathway / classes students MUST complete at Blue Ridge CTC	GPA RSB requires for consideration of transfer/progression applications from Blue Ridge CTC
International Bachelor Programme in Management (IBPM)	Year 3	Associate of Science Degree in Business Administration	Business Concentration: General -MATH 154 Finite Mathematics -BUSN 201 Principles of Management -ACCT 201 Principles of Accounting I -ECON 205 Principles of Macro Economics -BUSN 205 Business Ethics -ACCT 202 Principles of Accounting II -ECON 206 Principles of Micro Economics -LGST 212 Business Law -BUSN 231 Marketing -FINC 201 Principles of Finance Electives in Business/Management/Economy/Communication (if any required in the degree): None ➤ Minimum of 30 U.S. credits required with these courses	Overall GPA 2.0

APPENDIX A