III. A.S. in Business Administration Transfer-B.S. in Business Administration, General Management Concentration at Frostburg State University.

The following indicates the transfer of course agreement between Blue Ridge Community and Technical College and Frostburg State University:

a. General Education Requirements to be completed at BRCTC

Blue Ridge Community and Technical College GEP Requirements	Blue Ridge Community and Technical College EXAMPLES	Transfers to Frostburg State University as:
ENGLISH COMPOSITION (3cr.)	ENGL 101 (3 credits)	ENGL 101
ARTS/HUMANITIES (3cr.)	ART 103 or MUSC 111	Group A (Fine and Performing Arts)
SOCIAL SCIENCES (3cr.)	SOCI 203-General Sociology or PSYC 203 - Introduction to Psychology	Group D (Social and Behavioral Sciences)
MATHEMATICS (3cr.)	MATH 114-Probablity and Statistics	GEP Core Skill in math – MATH 109
NATURAL SCIENCE (8cr.)	BIOL 101, 102 General Biological Science or PHYS 103, 104 General Physical Science	Group C: BIOL 109 and PHSC 203
DEMONSTRATION OF TECHNOLOGY FLUENCY (3cr.)	CAS 111 Information Literacy	COSC 220 – Tech Fluency requirement and GEP Group E

Total General Education Credits Taken at BRCTC = 23 credits

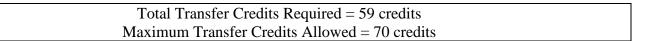
b. Business Administration, General Management Concentration at FSU

In addition to the general education requirements indicated in the preceding section of this articulation agreement, the B.S. Business Administration, General Management Concentration at FSU requires students to successfully complete the following course work:

BRCTC	Credit Hours	Frostburg State	
		University	
Program Equivalent			
		Course Number	Course Title
BUSN 205 – Business Ethics	3	MGMT 405	Business Ethics
BUSN 231 – Marketing	3	MKTG 361	Marketing
BUSN 201 – Principles of	3	MGMT 251	Management of Organizations
Management			
LGST 212 – Business Law	3	BLAW 291	Legal Environment of Business
ACCT 201 – Principles of	3	ACCT 211	Financial Accounting
Accounting I / ACCT 202 –			
Principles of Accounting II			
ECON 205 – Principles of	3	ECON 201	Principles of Macroeconomics
Macroeconomics			
ECON 206 – Principles of	3	ECON 202	Principles of Microeconomics
Microeconomics			
21 credits total			

Blue Ridge C	Community and Technical College		Transfers to FSU as:
Course	Course Title	Credit	
Number		Hours	
COMM 202	Fundamentals of Speech	3	Credit towards CMST 102
ENGL 102	Writing for the Arts/Humanities	3	Credit towards GEP Group B
PSCI 101	American Federal Government	3	Credit towards 120 GEP Group D
ENGL 204,	Survey of American or World	3	General elective credit toward 120 hrs
208	Literature		
HIST 101	History 101 or 102-World	3	GEP Group B-HIST 100
or 102	History		
15 credits total			

Program Requirements Transferred = 36 credits
1 Togram Requirements Transferred – 30 credits



c. Additional General Education Requirements to be completed primarily at FSU:

Additional FSU	FSU	BRCTC
GEP Requirements		Equivalent
		One additional course
		maximum
Advanced composition	See approved list. ENGL	None. Must be 300-400-level completed
(3cr.)	330 preferred.	at a four-year college
Group E: The FSU	IDIS 150/151 or IDIS/SUST	None
Colloquia (3cr.)	155	
Group F: Identity and	See approved list.	None
Difference (3cr.)		
4 credits	Any General Electives	Toward 120 hrs

Total Additional FSU General Education Requirements = 13 credits Total General Education Requirements at BRCTC and FSU = 49 credits

d. Business Administration, General Management Concentration at FSU.

	Frostburg State University		Notes
Course	Course Title	Credit	
Number		Hours	
MGMT 110	Career and Professional Develop 1	1	
MGMT 310	Career and Professional Develop 2	2	
MGMT 355	Operations Management	3	
MGMT 356	Leadership and Human Behavior	3	
FINA 370	Corporate Finance	3	
MGMT 315	New Business Ventures	3	
MGMT 357	Human Resources Management	3	
MGMT 359	Quality Management	3	
MGMT 485	Business Policy and Strategy	3	
MGMT	Electives (6) from list	18	
ACCT 212	Managerial Accounting	3	
MATH 118	Applied Math for Business	3	
Total Credits Taken at FSU = 48			
TOTAL CREDITS REQUIRED FOR BACHELOR'S DEGREE = 120			